



Thank you!

for attending the July 2017
NAVFAC End of Fiscal Year Workload Update
hosted by the
Society of American Military Engineers,
Orange County Post

Please find attached the slides presented by:

Captain Timothy C. Liberatore Civil Engineer Corps,
U.S. Navy, NAVFAC SW Executive Officer



Orange County Post

Thank you again to Our Lunch Sponsor!





SAME Orange County Post NAVFAC Southwest Update

CAPT Tim Liberatore, P.E.
Civil Engineer Corps, U.S. Navy
Executive Officer, NAVFAC Southwest
Deputy Regional Engineer, Navy Region Southwest
Director, NAVFAC Ocean Facilities Program

*** The views presented are those of the speaker or author and do not necessarily represent the views of DoD or its Components.*

*** Data contained herein is based on the best available information and is subject to change*

27 July 2017

NAVFAC Core Competencies



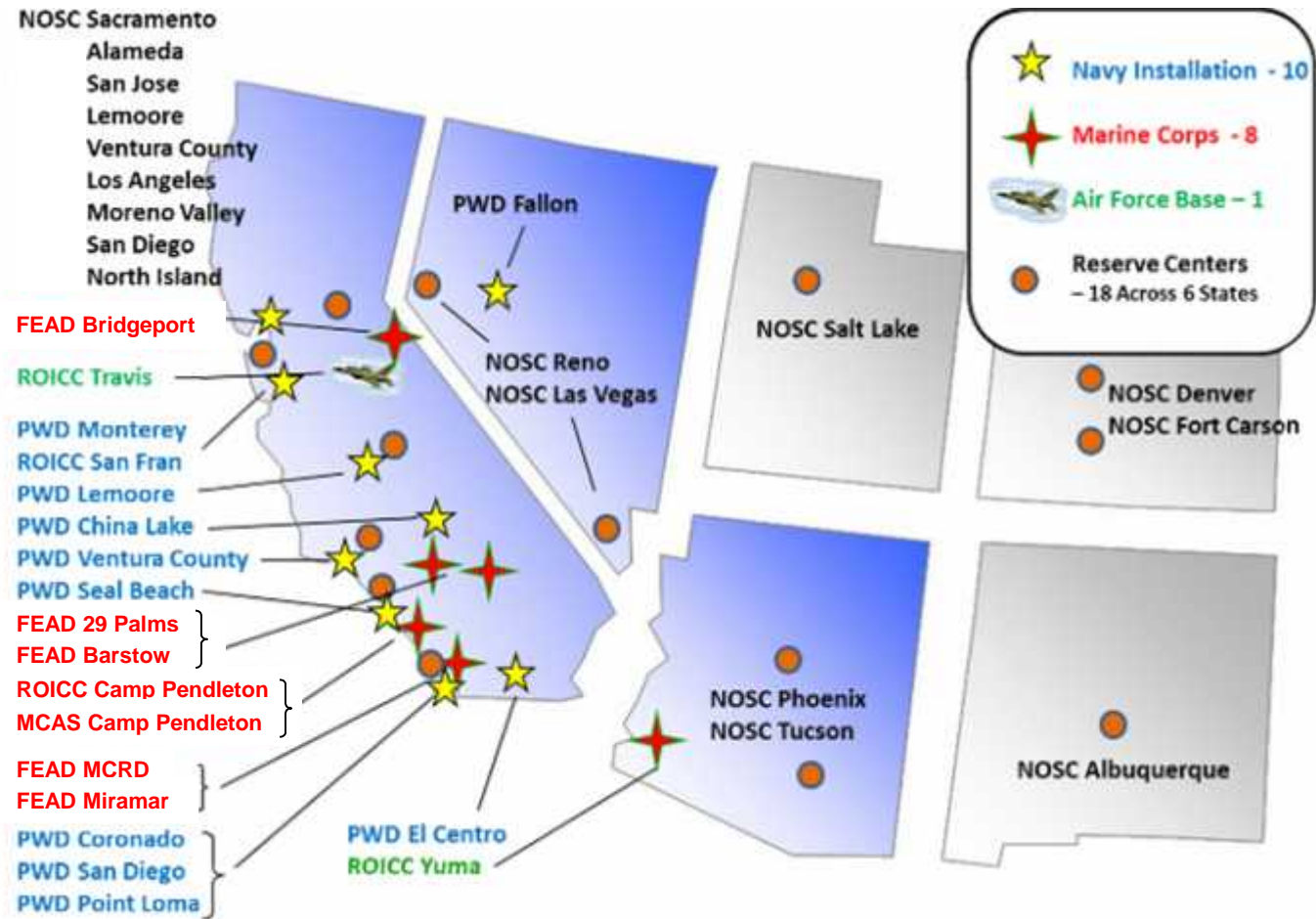
NAVFAC Delivers Facilities & Expeditionary Solutions:

- Facilities Planning, Operations & Sustainment
- Environmental Compliance & Restoration
- Shore Anti-Terrorism Force Protection
- Utilities and Energy Management
- Specialized Technical Services



- Design, Repair & Construction
- Expeditionary Equipment
- Contingency Support
- Ocean Facilities
- Real Estate
- BRAC

Area of Responsibility



Coastal | Desert | Marine Corps
19 offices assigned to three Integrated Project Teams (IPTs)

Southwest Region Major Programs





KC-46A at Travis AFB



*KC-46A Program at Travis AFB:
2018-2021
11 MILCONs
\$165M*



Joint Strike Fighter Lemoore, Fallon, Miramar, Yuma



*West Coast JSF:
2017 - 2027
34 MILCONs
\$1.4B*



Naval Base Coronado, Coastal Campus



Land Use / Regulating Plan Site Master Plan

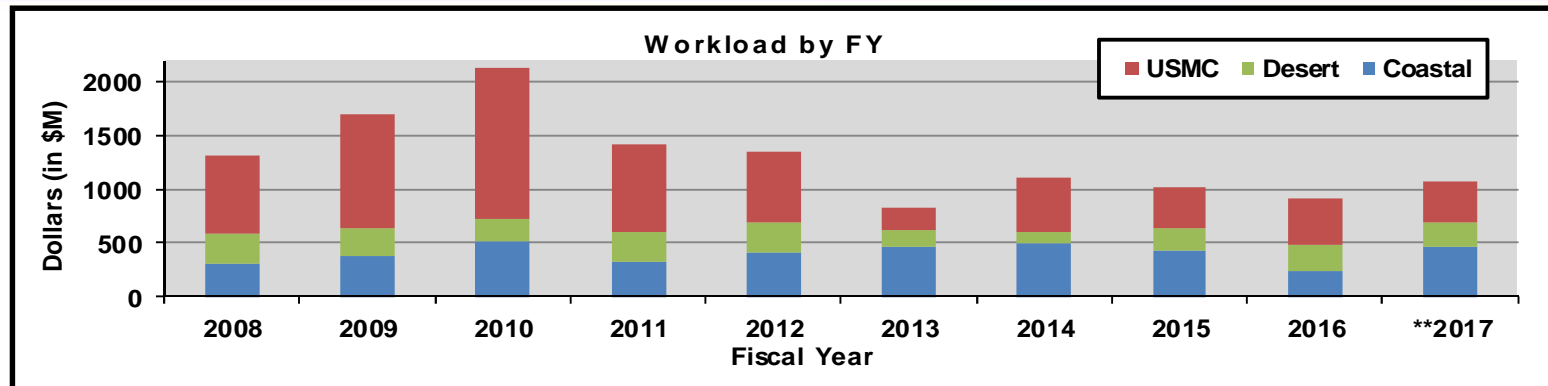
FOR OFFICIAL USE ONLY

Coastal Campus

- 29 MILCONs
- 2015-2024
- ~\$1B
- 3300+ Personnel



Centrally Managed Workload



** Data contained herein is based on the best available information and is subject to change.

Marine Corps IPT Workload (\$375M) FY17 CI projects:

| | | |
|-------------|----|--------|
| MILCON | 5 | \$205M |
| + carryover | 4 | \$116M |
| M2R2 | 82 | \$53M |
| DLAE | 1 | \$1M |

USMC-Only Focus

Desert IPT Workload (\$221M) FY17 CI projects:

| | | |
|-------------|----|-------|
| MILCON | 4 | \$88M |
| + carryover | 3 | \$75M |
| CNIC | 10 | \$47M |
| DLAE | 5 | \$8M |
| MMRP | 4 | \$3M |

Over the Horizon installations

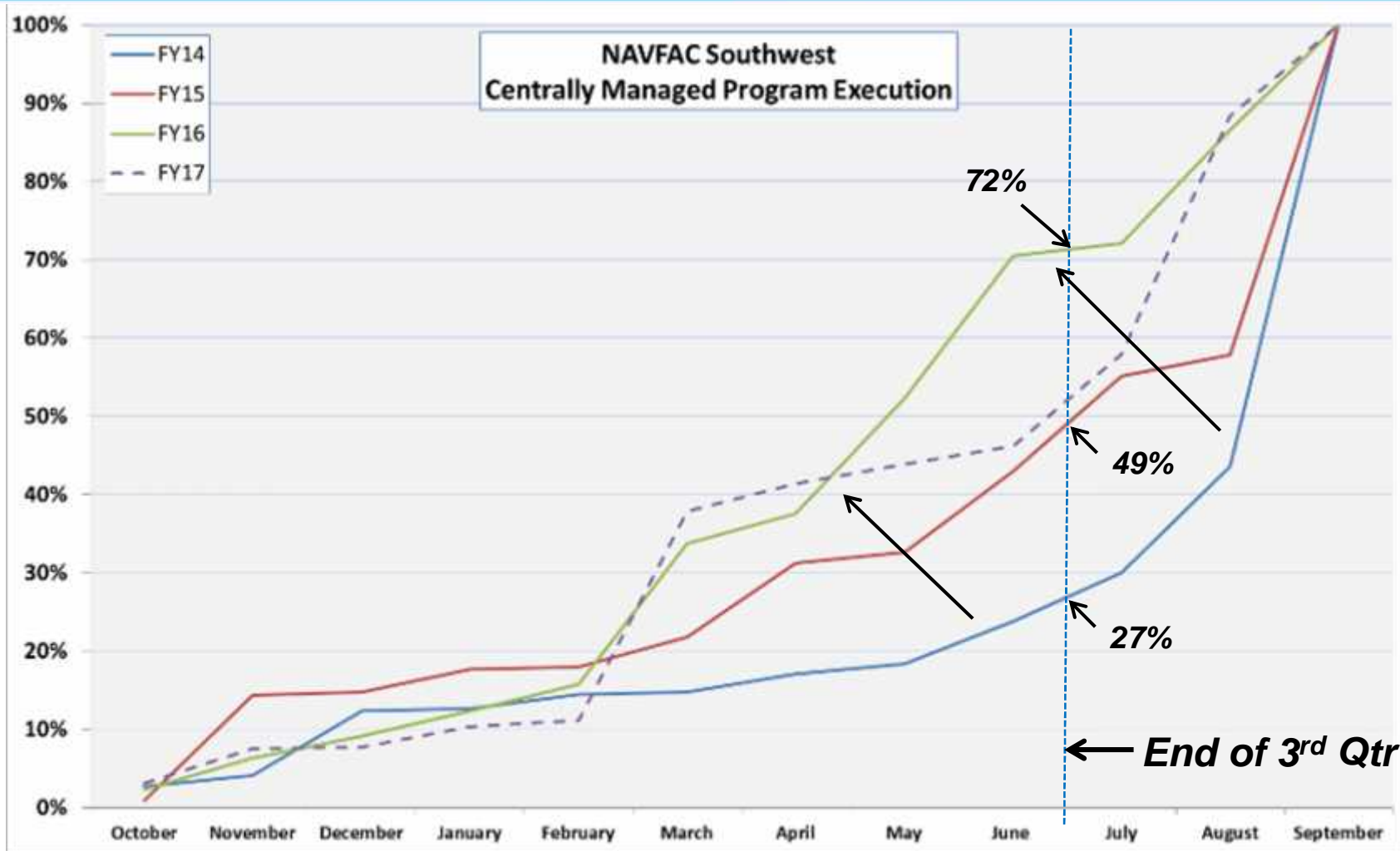
Coastal IPT Workload (\$473M) FY17 CI projects:

| | | |
|-------------|----|--------|
| MILCON | 11 | \$288M |
| + carryover | 1 | \$23M |
| CNIC | 14 | \$84M |
| MMRP | 6 | \$12M |
| DLAE | 14 | \$21M |
| BUMED | 10 | \$35M |
| NAF | 2 | \$10M |

Medical Facilities & Fuels / Piers

Projecting similar workload for FY18 – ~\$1B/Yr

FY17 Cumulative Execution



Moving execution to the left and earlier in the Fiscal Year

Office of Small Business



•Mission Statement

– The Navy Office of Small Business Programs promotes acquisition opportunities where small business can best support the needs of our Sailors and Marines.

- Advocate for small business
- Assist in acquisition planning / acquisition strategy
- Member of source selection board
- Small Business Subcontracting Plan Reviews
- Education / Training
- Large Business Prime Contractor Reviews / Audits
- Outreach
- Counseling / Advice / Guidance
- Ensure SB missions and Command objectives are met

NAVFAC Products and Services



➤ Capital Improvements

- Construction Services
- Architect & Engineering Services
- Design In-House
- Specialized Technical Services
- Ocean Engineering

➤ Environmental

- Environmental Planning/NEPA
- Environmental Compliance & Conservation
- Environmental Restoration
- Operational Range Clearance and Sustainment

➤ Public Works

- Facility Sustainment
- Utility & Energy Management
- Base Operation and Maintenance
- Facility Services

➤ Asset Management

- Real Estate
- Land & Installation Planning
- Facilities Planning
- Encroachment Management
- Facilities Integrated Logistics Support
- Real Property Acq, Mgmt & Disposal



Types of Contracts

- **Basic Ordering Agreements (BOA)** (Construction only)
- **Job Order Contracts (JOC)** (Construction)
- **Base Operation and Support (BOS)** (Services)
- **Multiple-Award Contracts**
(Construction, Environmental, and Services)
- **Indefinite Delivery Indefinite Quantity (IDIQ)**
(Construction, Environmental, Services, Architectural & Engineering Services)
- **Stand-Alone, Single Award Procurement**
(All types of services) (Competitive or Sole Source)

Rules for A/E Procurements



- If the services of a registered or licensed architect or engineer are required, Brooks Act procedures must be followed.
- The acquisition of A/E services shall be issued on a competitive basis. No sole source awards.
- Market research used to determine acquisition strategy and possible SB set-aside.
- No SB set-aside for MILCON projects
- Must be able to slate THREE highly qualified firms
- Award to the most highly qualified firm at negotiated price that is fair and reasonable.

Planned NAVFAC SW A/E Contract Awards



| Title | Scope | Type | Duration | Capacity | RFP | Est. Award Date |
|---------------------------------------|----------|------|----------|----------|---------|-----------------|
| Facility Planning | Services | SB | 5 yr | \$15M | Issued | TBD |
| Interior Design | Services | SB | 5 yr | \$5M | Issued | Q4 FY17 |
| Architect (Multi-Disc) MILCON only | Services | UR | 5 yr | \$99M | Issued | Q2 FY18 |
| Structural | Services | SB | 5 yr | \$30M | Issued | Q2 FY18 |
| Civil | Services | 8a | 5 yr | \$15M | Q4 FY17 | TBD |
| Civil | Services | UR | 5 yr | \$99M | Q4 FY17 | TBD |
| Fire Protection | Services | TBD | 5 yr | TBD | TBD | TBD |
| Cost Estimating/ Scheduling | Services | TBD | 5 yr | TBD | TBD | TBD |

**** Data contained herein is based on the best available information and is subject to change**

Planned NAVFAC SW Environmental Contract Awards



| Title | Scope | Type | Duration | Capacity | RFP | Est. Award Date |
|-----------------|--------------|----------------|----------|----------|---------|-----------------|
| EV Lab Services | Services | FP, UR, Single | 5 yr | \$30 M | Issued | Q4 2017 |
| CERCLA/RCRA | Restoration | FP, SB, Single | 5 yr | \$75 M | Issued | Q4 2017 |
| EMAC III | Restoration | FP, MAC | 5 yr | \$240 M | Q4 FY17 | Q4 FY18 |
| CR MASC | Cultural Res | MAC | 5 yr | \$30 M | Q1 FY18 | Q4 FY18 |
| Admin Record | Restoration | FP, Single | 5 yr | \$4 M | Q4 FY17 | Q2 FY18 |
| 8(a) EMAC | Restoration | FP, SB, MAC | 5 yr | \$95 M | Q4 FY17 | Q4 FY18 |
| MARAC | Restoration | CP, MAC | 5 yr | \$240 M | Q4 FY17 | Q4 FY18 |

**** Data contained herein is based on the best available information and is subject to change**

Associated General Contractors' Concerns



1. **Design Solutions** – Untimely design decisions delay design completion
 - NAVFAC SW actions complete
2. **Design Modifications** – Lengthy modification process during design and especially at final design
 - NAVFAC SW actions in progress
3. **Disputes** – Increase in formal disputes and claims
 - NAVFAC SW actions in progress
4. **Control Systems Commissioning** – Prolonged process
 - NAVFAC SW actions in progress
5. **Evaluations** – Downward trend in contractor performance evaluation ratings
 - NAVFAC SW actions in progress
6. **Timely Decisions** - Untimely decisions for critical issues and inconsistent use of the dispute resolution ladder
 - NAVFAC SW actions in progress

Building strong working relationships with Industry

Future Workload Projections



Search
“NAVFAC
Southwest”

Future Workload
Report
at
NAVFAC
Southwest
Homepage
USEFUL LINKS

The screenshot shows the NAVFAC Southwest website homepage. At the top, there is a search bar with the text "Enter Query" and a magnifying glass icon. Below the search bar are navigation links for "Employees", "Projects", "SC Access", and "View Map". The main content area features a large image of workers in high-visibility gear performing a cable termination repair. To the left of the image is a text block titled "NBPL 69KV Cable Termination Repair" with a brief description of the event. Below the image is a "Mission: Why we exist" section, followed by "Vision: To what we aspire" and "Core Attributes: What we value and expect from individuals and our command". On the right side, there is an "ANNOUNCEMENTS" section with a "View All" link, and a "USEFUL LINKS" section with several links, including "Future Workload Projection for Q3 FY2017".

http://www.navfac.navy.mil/navfac_worldwide/atlantic/fecs/southwest.html

Full transparency on projects & acquisition tools

Additional Resources



Small Business Administration

<http://www.sba.gov>

Procurement Technical Assistance Center

<http://www.dla.mil/SmallBusiness/Pages/ProcurementTechnicalAssistanceCenter.aspx>

DoD Small Business Professionals

http://www.acq.osd.mil/osbp/doing_business/DoD_Contracting_Guide.htm

NAVFAC Small Business Websites

<https://smallbusiness.navfac.navy.mil>

https://www.navfac.navy.mil/navfac_worldwide/atlantic/fecs/southwest/about_us/small_business.html

Requesting Visit to NAVFAC SW



- NAVFAC SW has specific protocol and a process for contractors to follow when submitting visit requests.
- Protocol was developed to:
 - 1) Provide industry representatives with a fair and equal opportunity to contact the command
 - 2) Ensure minimal disruption to the Navy mission.
- The Contractor Visit Protocol can be found in the NAVFAC SW Public Web Site at the following link:
https://www.navfac.navy.mil/navfac_worldwide/atlantic/fecs/southwest/contact_us/KTR_Visit_POC.html
- To request a contractor call/visit, personal visit, or social call, send an e-mail to the command's Contractor Visit Coordinator at:
NAVFAC_SW_Contractor_Visit_Coordinator@navy.mil

Questions?
