



Thank you!

for attending the February 2016
Small Business Luncheon

hosted by the

Society of American Military Engineers,
Orange County Post

Please find attached the slides presented by:

Mr. Dana Sakamoto, Program Manager, ch2m



Orange County Post

Thank you again to Our LUNCH Sponsors!



CH2M

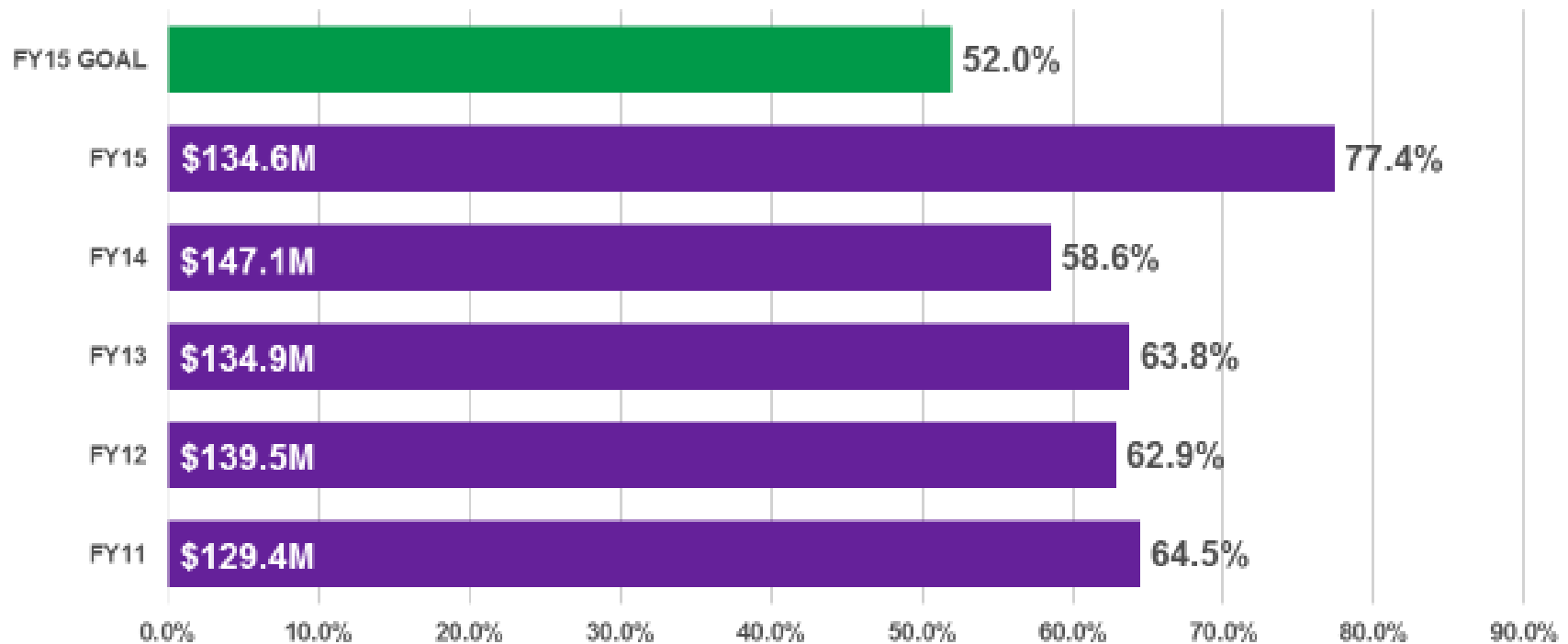
OUR COMMITMENT TO SMALL BUSINESS

“It is the policy of CH2M that in the performance of U.S. Federal contracts, small, veteran-owned, service-disabled veteran-owned, historically underutilized business zone, businesses owned and controlled by socially and economically disadvantaged individuals, and woman-owned small businesses, as well as Hispanic Serving Institutions, Historically Black Colleges and Universities/Minority Institutions, and Tribal Colleges and Universities, shall have the maximum practical opportunity to participate in subcontracts awarded by CH2M, in accordance with Public Laws 99-661 and 100-180....”

- *Jacqueline Hinman Chief Executive Officer*

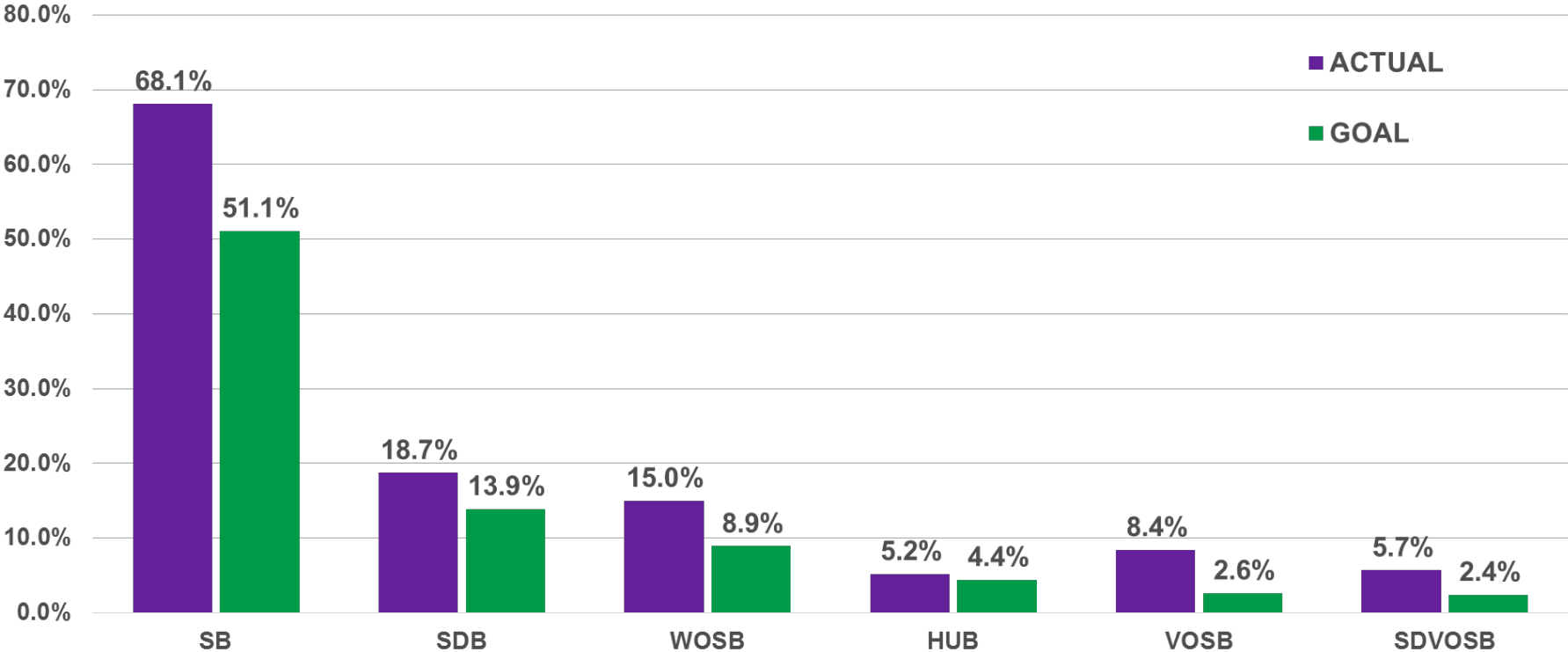
CH2M LARGE FEDERAL SB SUBCONTRACT PROGRAM

SB 5 Year Trend Analysis by Fiscal Year



CH2M EXCEED FEDERAL SUBCONTRACT GOALS

Small Business Goal vs. Actual Performance Active Contracts From Inception Through FY2015



CH2M SMALL BUSINESS SUCCESS - WIN WIN

Audited Small Business Program

- “Outstanding” for Supplier Diversity and Small Business Program through the Defense Contract Management Agency and the U.S. Small Business Administration since 1998

National Recognition

- Two U.S. SBA's Dwight D. Eisenhower Awards for Excellence in the use of small businesses and subcontractors
- U.S. SBA's Frances Perkins Vanguard Award for leadership and commitment to women-owned small businesses
- Three EPA's Administrator's Award for Outstanding Accomplishments by a Prime Contractor
- Three Department of State's Small Business Subcontracting Award
- U.S. DOD's Prime Contractor Subcontracting Award for Subcontracting Excellence w/Service-Disabled Veteran-Owned Small Businesses



CH2M

\$\$\$ CURRENT LOCAL WORK FOR SB

California Federal Awards FY2015: \$76,150,447

NAICS	DESCRIPTION	AMOUNT
237110	Water and Sewer Line and Related Structures Construction	\$ 41,550,447
541620	Environmental Consulting Services	\$ 13,573,403
562910	Remediation Services	\$ 6,242,812
541380	Testing Laboratories	\$ 2,501,562
541990	All Other Professional Scientific & Technical Services	\$ 1,872,226
541330	Engineering Services	\$ 1,724,572
332420	Metal Tank Manufacturing	\$ 1,606,288
238910	Site Preparation Contractors	\$ 1,237,194
237310	Highway, Street and Bridge Construction	\$ 862,700
238310	Drywall and Insulation Contractors	\$ 632,688
541690	Other Scientific and Technical Consulting Services	\$ 629,489
333911	Pump and Pumping Equipment Manufacturing	\$ 591,980

CH2M

HOW WE FIND SMALL BUSINESS

- Systems:
 - Dynamic Small Business Search
 - http://dsbs.sba.gov/dsbs/search/dsp_dsbs.cfm
 - Municipal Databases
 - Small Business Development Center
 - Minority Business Development Agency
 - Chambers of Commerce
 - Client's Small Business Advocate

- Corporate Small Business Program
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