

# SAME Orange County Post Small Business Luncheon

AECOM

March 26, 2015

# AECOM – Some Facts and Figures

**AECOM is a global provider of services to design, build, finance, and operate the world's infrastructure.**

**With the 2014 acquisitions of URS and Hunt Construction, AECOM has:**

- 100,000 employees
- Offices in 150 countries worldwide
- Approximately \$19.5 billion in revenue (year ending Sept 30, 2014)

**Markets include:**

- Buildings and Places
- Environment
- Water
- Transportation
- Oil and Gas
- Power and Industrial

**Global headquarters in Los Angeles**

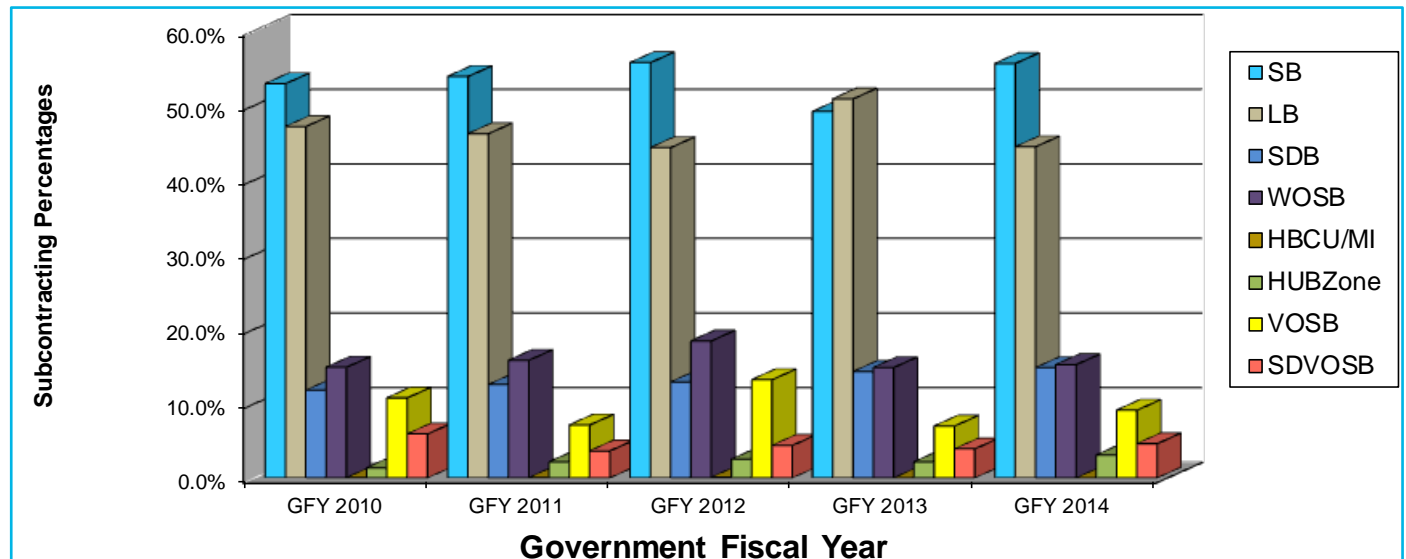
# AECOM's Small Business Program

Our relationships with small businesses are the right thing for AECOM, our clients, and the national and regional economies in which we work.

## Our priorities:

- Expand outreach to those socioeconomic categories that are the most difficult to engage
- Work collaboratively with business leaders across AECOM to identify meaningful opportunities for small businesses
- Aggressively track performance against goals and take quick/deliberate corrective action
- Participate in federally sponsored mentor-protégé programs
- Celebrate success with our small business team members

*In 2014, 55% (\$736M) of our subcontracted dollars went to small businesses*



# AECOM Participates in Mentor-Protégé Programs

AECOM has successfully implemented mentor-protégé agreements across several Federal agency programs since 1995.

We facilitate protégé growth in technical capability, expansion into new markets, and growth in staff size and revenue.

SBA:



DOE:



NASA:



DHS:



TRANSOLUTIONS



Veterans Contracting Solutions Group, LLC

DoD:



*(pending approval)*

*(pending approval)*

# AECOM's Federal Government Business in the Region

AECOM provides a broad range of technical and program support services to Federal clients in the region.

Client	Services	Typical Contract
Air Force, Edwards AFB	Environmental remediation, air quality, construction	Performance-based remediation (through Tulsa USACE)
Air Force, Vandenberg AFB	Air quality, natural resources, AE services	Natural resources BPA
USACE, Los Angeles	Natural resources, civil works design, geotechnical services, facilities design/DB	Hangar design (for DB), Davis-Monthan AFB
USACE, Sacramento	Environmental remediation, munitions response, natural resources, planning, civil works design, geotechnical services, facilities design/DB	AE design/investigation services within South Pacific Division
NAVFAC Southwest	Environmental remediation, multi-media compliance, natural resources, cultural resources, planning, facilities/utilities/paving design/DB, energy/ESPC, construction	AE services for facility planning documentation
California National Guard	AE services	AE services for California Army and Air National Guard Bureau
DHS-FEMA, Region 9	Disaster recovery and mitigation programs, hazard identification and mapping, natural resources, cultural resources	Production and Technical Services for Risk Map
DHS-US Coast Guard	Environmental remediation, multi-media compliance, natural resources, cultural resources, AE services	Nationwide AE environmental services
GSA, Region 9	AE services, program management, construction management	CM services for San Ysidro Land Port of Entry construction

# AECOM National Governments: Points of Contact

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Thank You